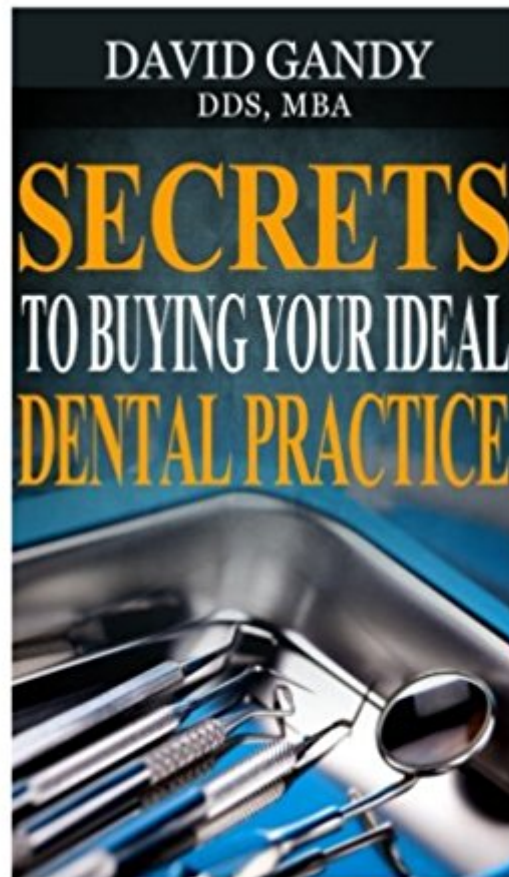




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Secrets To Buying Your Ideal Dental Practice



Synopsis

Why would you want to buy a dental practice? Because you want to have an established income stream. In this concise guidebook, you'll learn the basic math and business terms, along with how dental practice brokers and consultants think about the process, so you can make the best of your goals and dreams! According to author David Gandy, DDS, MBA, it's not that complicated. Once you see the key metrics, there's a cookbook methodology. The main takeaway will be determining how much money you'll take home if you buy a particular practice. You want to compare your actual take-home pay after buying the practice to your other opportunities, such as becoming an associate. With *Secrets to Buying Your Ideal Dental Practice*, you'll be able to analyze the data to help make a good decision that's right for you. Topics covered include:

- Key ideas
- Essential business terms
- The average dental practice
- Dental practice valuation
- Twelve steps to becoming a practice owner
- More tips on dental practice analysis

By walking you step-by-step through the process, this book provides you with the right questions to ask your broker, attorney, and CPA and gets you moving toward your vision today!

Book Information

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Customer Reviews

David Gandy, DDS, MBA, graduated from Emory University School of Dentistry and received an MBA from Georgia State University. Married with three children, he spends most of his time in Northwest Georgia and Saint Simons Island, Georgia. Contact him at davidbgandy@gmail.com.

I'm a 2d year dental student and this was a good summary about buying with actual examples and

numbers. It gives a basic framework of comparison for hygiene production, overhead etc. Best 1\$ I spent today (and it's a 1 day read).Thanks David!

Buying a practice can be stressful and confusing, this book helps explain the basics of valuation and revenue calculation. I'd recommend it as a quick but important read to help you understand how to choose that perfect practice.

Great book for any dentist

The first written in dentist eyes,explains and shows every step in buying and selling dental office. Highly recommend to buyers and sellers.

A great resource to understand how a practice works financially. A must read for anyone buying, selling, or running a dental practice.

Gives confidence to view from the business owner perspective...Great effort to share his experiences in a clear step by step by process and tips

Every graduating dentist should be given this booklet. It would save them much pain and frustration. As dentists we are not given any real business knowledge. Since the people we work with are the true value in the dental practice, some knowledge of how to manage people and make their life enjoyable while they are at work will make for the best of all worlds. This publication will allow you to get a grip on the skills that one really needs to be successful.

I have been a dentist for over 30 years and I'm at the point in my career to evaluate my practice for future sale . This book has been a great tool to help me evaluate my practice and to improve certain areas to attract potential buyers . It helped me understand the areas a younger dentist has to consider in order to evaluate a practice . To the point and easy to read .

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